Vermont Social Equity Sub-Committee Meeting Minutes — October 4, 2021

Chair calls to order meeting at 3:06 pm ET.

Attendees:

Advisory Committee Members

- Nader Hashim
- Ashley Reynolds
- Xusana Davis
- Julio Thompson

VT Cannabis Board Members:

- Julie Hulburd
- Brynn Hare
- David Scherr

NACB:

- Gina Kranwinkel
- Geoffrey Gallegos

4 members of public

Minutes recorded by John O'Donnell.

*Gina Kranwinkel entertains a motion to approve the Board's minutes for the September 30 meeting. Member Ashley Reynolds moves. Member Nader Hashim seconds. Minutes are approved.

Notable comments:

[Agenda and discussion set by accompanying Powerpoint slide presentation]

License (Business) Transfer

[slide 7]

- *Ashley Reynolds- Highlights the business owner perspective strategy to exit; minimize business barriers; control of business future.
- *Gina Kranwinkel- Do not restart clock on business sale (currently) option for subcommittee to restart clock if buyer is SE candidate? Allow transfer of ownership after 5 years without penalty.
- *Ashley Reynolds- Agree.
- *Nader Hashim- Advantages and disadvantages both ways. Prefer to retain status quo on not restarting.
- *Julio Thompson- Want the ability for SE players to remain in the market want to encourage sale to another SE candidate.
- *Ashley Reynolds- What if employees take over the business from their SE boss?

- *Gina Kranwinkel- Propose to restart clock at 2nd year giving 75% discount. Stipulation that it is not a current partner of the business or a family member to prevent "gaming" the SE benefits.
- *Nader Hashim- Propose new license is automatically started at year 2 (irrespective of timeline of previous owner), if license is transferred to another SE candidate.

<u>Vote</u>- Social Equity License Business Transfer [slide 7 – bullet point 1]

2nd year fee schedule (regardless of time period) – unless business partner or family member

- *Ashley Reynolds- Agree
- *Julio Thompson- Agree
- *Nader Hashim- Agree

<u>Vote</u>- Social Equity License Business Transfer to non-SE [slide 7 – bullet point 2]

- *Ashlev Revnolds- Agree
- *Julio Thompson- Agree
- *Nader Hashim- Agree

<u>Vote</u>- Social Equity License Business Transfer after 5 years [slide 7 – bullet point 3]

- *Nader Hashim- Agree
- *Julio Thompson- Agree
- *Ashley Reynolds- Agree

Social equity program benefits

[slides 8-12]

*Gina Kranwinkel- Focus on education and growing SE component of industry

[slide 9]

Illinois - Training & technical assistance; Low interest loans access

[slide 10]

Massachusetts - Special licenses for SE candidates only (until 2024); Training & technical assistance; Low interest loans access.

[slide 11]

Michigan – Licensing preference; Technical assistance; Joint venture pathway program (JVPP)

Social Equity list of benefits:

[slide 12]

- *Gina Kranwinkel- Offer priority licensing and processing.
- *Ashley Reynolds- Priority over?
- *Gina Kranwinkel- Over non-SE candidates
- *Ashley Reynolds- How does it play out beyond this first year?
- *Gina Kranwinkel- VT Cannabis Control Board will determine "priority"

- *Gina Kranwinkel- Offer training and technical assistance
- *Gina Kranwinkel- Want to offer certificates to help SE candidates with their problematic past.
- *Nader Hashim- Agree.
- *Gina Kranwinkel- Offer on-line access.
- *Nader Hashim- Agree. Need a car in Vermont e.g. travel to classrooms
- *Gina Kranwinkel- Offer access to low-interest bank loans.
- *Julio Thompson- Is it direct access?
- *Gina Kranwinkel- Yes, if VT can secure
- *Julio Thompson- Overall agree.
- *Ashley Reynolds- Overall agree anything that supports a new business.
- *Xusana Davis- Overall agree. Nice to take examples from other states would like to go beyond what is done elsewhere.
- *Gina Kranwinkel- All this can be adjusted by the Vermont CCB.

[Based on above discussion, then vote]

<u>Vote</u>- Social equity benefits [slide 12]

- *Nader Hashim- Agree
- *Julio Thompson- Agree Affirms non-exclusive list
- *Ashley Reynolds- Agree Wants more detail on priority licensing.
- *Gina Kranwinkel- This is a starting point to help SE candidate.

Exclusive Licenses

[slides 13-16]

Delivery License

[slide 14]

- *Gina Kranwinkel- Add delivery as a license.
- *Nader Hashim- What is the definition of a reliable vehicle? Issues with what SE candidate can afford e.g. new car, GPS tracking, alarm system.
- *Gina Kranwinkel- Have to ensure safety of other Vermont citizens.
- *Ashley Reynolds- In favour of delivery services generally. "What if" questions for clarification e.g. contracted deliverer; company vehicles maintenance; uber drivers; trucks.
- *Nader Hashim- No tints on car windows for front seats.

Public comments:

- *Zachary Tyson -
 - 1. Priority benefit integral for SE candidate.

- 2. Applicant assistance it from the state?.
- 3. SE general fund?
- 4. California delivery company style may be beneficial to Vermont
- *Ben Mervis (business with Craig Mitchell)- When social consumption added, there is an impact on BIPOC communities. Possession and consumption are the main reasons for arrest. Vermont is less diverse than other states.
- *Dave Sliberman (MiddleBerry)-
 - 1. Propose technical assistance for ancillary industry jobs (beyond direct jobs).
 - 2. Requests a (non-inspection) problem solver industry expert coach/trainer to going to farms, and directly assist the SE candidate.

Next Meeting Preparation:

Co-op License

[slide 15+16]

- *Gina Kranwinkel- Introduce concept of Co-op license. To be Vermont specific. Currently there is a limited Cannabis Business Development Fund (only \$500,000) how is it to be allocated across how many businesses? We don't want to set up the SE candidate for failure.
- *Gina Kranwinkel- Suggest a united SE group approach. Share resources e.g. loans, land, equipment, rent, sales

Adjournment:

Following closing thoughts/comments, *Gina Kranwinkel asked for a motion to adjourn. *Ashley Reynolds moves. *Nader Hashim seconds. Meeting is adjourned at 3:55 pm.

Next Social Equity Sub-Committee meeting is Thursday, October 7 at 3 pm ET.